



# Mona Vie Tool Kit by Randy Schroeder

## ***Work Books (2)***

- 1. Getting Started Work Book**  
(19 pg work book)
- 2. Staying Started Work Book**  
(23 pg work book)

## ***Audio CD's (5)***

- 1. Your First Look Audio CD** (8 minutes)
- 2. Getting Started Audio CD** (47 minutes)
- 3. The Invitation Audio CD** (40 minutes)  
*"Scripts are available in PDF format on how to invite".*
- 4. HBR / Tasting Party** (39 minutes)
- 5. Staying Started Audio CD** (51 minutes)

## ***Visual DVD's (3)***

- 1. HBR** (Home Business Review)  
(23 minutes)
- 2. The Evolution of Network Marketing**  
(50 minutes)
- 3. 20 Years** (7 Segments)
  1. Introduction by Randy Schroeder (2 minutes)
  2. Introduction to 20 Years (3 minutes)
  3. Clock Dial (7 minutes)
  4. Why Network Marketing? (6 minutes)
  5. Why MonaVie? (10 minutes)
  6. Keys to the Creation of Wealth (4.5 minutes)
  7. What About You? (TBC)

***The entire Tool Kit can be purchased from your Virtual Office.***



## The Tool Kit – Step by Step

Steps	Who?	Which Tool?	The Reason	Action!
Step 1	Prospect	<b>Your First Look</b> Audio CD (8mins)	An audio introduction to Monavie, the industry (Network Marketing), the Company and the opportunity. Qualifying the prospects interest.	Have the prospect listen to the audio CD. Follow them up within 24 hours. Invite to an HBR, enroll as preferred customer or move on.
Step 2	Prospect	<b>HBR</b> (Home Business Review) DVD (23mins)	A “Press Play” presentation introducing the 5 Star Opportunity and why this industry.	Enroll the prospect as a New Distributor or follow up within 48 hours.
Step 3	New Distributor	<b>Getting Started Workbook</b> & Audio CD (47mins)	Start the right way and engage in the business and system that Monavie offers.	Meet with new distributor, within 48 hours after they have listened to the audio CD. Complete Steps 1 – 10 in the workbook
Step 4	New Distributor	<b>The Invitation</b> Audio CD (40mins) <b>The Scripts</b> PDF	Learn how to invite by listening to the audio CD and reading the scripts.	Distributor to listen to audio CD everyday for 30 days.
Step 5	Distributor	<b>Evolution of Network Marketing</b> DVD (50mins) <b>20 years</b> DVD (40mins)	To build belief and knowledge in the network marketing industry. To build belief and knowledge in Monavie the company.	Distributor to watch both DVD’s once a month.
Step 6	Distributor	<b>HBR/Tasting Party</b> Audio CD (39mins)	Learn how to conduct and present an HBR with success.	Distributor to listen to audio CD prior to their own HBR.
Step 7	Distributor	<b>Staying Started Workbook</b> & Audio CD (51mins)	To maintain and practice correct activities by revisiting your initial steps when you started.	Distributor to listen to audio CD whilst completing workbook once a month.

***Once you have mastered your tools. Repeat steps 1 to 7 with new prospects & distributors.***